

Business Narrative

Please submit a business narrative that provides, at a minimum, the following information in order to be evaluated properly. The total possible points to be granted for each category consistent with Ordinance #2016-97, is included in parenthesis. For purposes of this narrative, Medical Marijuana Treatment Center, Business, or Dispensary shall mean a business licensed to dispense cannabis pursuant to any applicable state law, as per Ordinance #2016-97.

The business narrative shall include:

- Previous dispensing experience in a regulated market in any state (max. 30 points)
 - Number of different dispensaries operated.
 - Number of years operating dispensaries.
 - Documented hiring practices.
 - Number of different cannabis strains and derivative products sold.
 - Dispensing licenses held in different states.
 - Previous infractions resulting in the revocation of any Cannabis license.
 - Previous citations/notices of non-compliance with licensing requirements in any state.
 - Experience with maintaining chain of custody and tracking mechanisms.
- Technical ability (max. 25 points)
 - Review of standard operating procedures, operating manuals, policies, training modules, and procedures.
 - Training process.
 - Comprehensive ordering system.
 - Ability to fulfill prescriptions in a timely manner.
 - Product delivery system to the Medical Marijuana Treatment Center.
 - System for tracking fulfillment of prescriptions to patients.
- Qualifications of security team (max. 15 points)
 - Years of security experience with cannabis dispensaries in a regulated cannabis market.
 - Integration of security procedures and training into your vertically integrated operations.
 - All owners, investors, managers, and security employees located within Osceola County have successfully passed a Level 2 background check and have not been convicted of any felonies involving fraud, false representation, or distribution of cannabis.
 - Description of the security plan for the Medical Marijuana Treatment Center.
- Qualifications of medical director (max. 30 points)
 - Licensed in the State of Florida as a physician or pharmacist.
 - Education and training in related field.
 - Licensed Medical Director in another state.
 - Previous experience as Medical Director for similar businesses.
 - Experience with identifying and knowledge of substance abuse.
 - Experience with epileptic patients.

- Experience with cancer patients.
- Experience with patients with severe seizures or muscle spasms
- Experience with terminal patients.
- Experience in recognition of signs and symptoms of substance abuse, including tolerance, dependency and withdrawal.
- Knowledge of the use of medical cannabis for treatment of cancer or physical medical conditions that chronically produce symptoms of seizures or severe and persistent muscle spasms.
- Knowledge of analytical and organic chemistry.
- Knowledge of analytical laboratory methods.
- Knowledge of medical cannabis, including CBD/low-THC routes of administration.
- Experience in or knowledge of clinical trials or observational studies.
- Knowledge of, and experience with, producing CBD/low-THC products.
- Experience with or knowledge of botanical medicines.
- Experience with dispensing medications.